



When Gerard Molloy started his own law firm in 2021, he wanted a robust, well-supported product that would help his business succeed. He had previously used Infinitylaw at a large New Zealand firm, and knew he wanted to choose a local product when he went out on his own. OneLaw soon became the obvious choice. Molloy Hucker has now grown to 10 users, and Gerard is stoked about the way the product has worked for his firm as the team grows.

OUTCOME: EXCELLENT SUPPORT AND TRAINING

Gerard had nothing but praise for OneLaw's "excellent" support and training team. He said this was one of the key reasons he recommends OneLaw: "Everyone's just been nothing short of fantastic. High praise for support and training – I have absolutely nothing adverse to say about that at all."

"It's got good Kiwi pedigree, I like that it's a New Zealand product supporting the New Zealand legal profession."

Gerard said he would give an "A+" for the OneLaw team, and the great culture plays an integral part in his positive experience of the product.



Gerard Molloy Partner, Molloy Hucker

A COMPLETE PRACTICE MANAGEMENT SOLUTION FOR NEW ZEALAND LAW FIRMS

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OUTCOME: ROBUST TRUST ACCOUNTING FUNCTIONALITY

Gerard's experience in the legal industry meant he was looking for robust trust accounting software. He made sure to dig into this area, and was impressed with what he saw: "It was clear the product had been built around it, the trust accounting functionality is awesome. It's solid, and you can see some real thought has gone into it." This is one of the key areas he mentions whenever firms ask him about his experience of OneLaw.

"It's got a good skeleton and it's got good people behind it."

OUTCOME: GREAT CUSTOMER CONFERENCE

OneLaw's biennial customer conference was a plus for Molloy Hucker. This was a chance to meet with the OneLaw team and customers, upskill on the software and learn more about the development roadmap.

Gerard attended the 2023 conference in Christchurch and said he was struck by the team's great culture and rapport with customers: "I enjoyed feeling a part of something at the conference, it was just fantastic. It's the kind of collegiality the profession needs more of. It affirmed our decision [to choose OneLaw] was right."





"I endorse the product to any practitioner that is looking for a new provider."

OUTCOME: CLOUD PLATFORM ALLOWS FLEXIBLE WORKING

Gerard was the first site on the OneLaw Cloud platform when he started in 2021. He spends a couple of months a year working from overseas, and needed a platform that would allow him to work seamlessly when away from the office. That's what he got: "It's been good – way better than some of the experiences I've had previously."

Gerard says he feels like an "honorary salesperson" for OneLaw. He is often approached by firms considering the software: "I always tell them, in no uncertain terms, to not even consider the others but just go to OneLaw."

ABOUT MOLLOY HUCKER

Molloy Hucker is run by three senior members of the legal profession in the heart of Auckland. Working in both personal and business legal matters, they believe friendliness and personality can go a long way. They have a people first focus and aim to provide their clients with transparency and effective solutions.

Learn more through their website here.

For more information on how OneLaw could help your firm or to request a demonstration get in touch <u>here.</u> Find OneLaw on <u>LinkedIn</u>