

CASE STUDY: CORCORAN FRENCH



Corcoran French is a longstanding law firm, which now includes offices in Christchurch, Kaiapoi and Greymouth. Recent expansion meant the firm required a database merge from two different systems. Corcoran French needed to work with a company that could handle the complex data migration, and offer excellent training and support to their team throughout the transition. General Manager Steven Duxfield had been talking to OneLaw for many years prior to making the move, and knew the NZ-based company had the solution his firm needed.

OUTCOME: MERGE OF DATABASES

Corcoran French were on Affinity, then had acquired a law firm using Infinitylaw prior to moving to OneLaw. This meant two different databases had to be migrated to OneLaw, then merged.

Steven said that OneLaw's data migration tools were key to the complex merger, and one of the reasons they chose the product: "It was probably a more complex transition than most firms would find, but everything came through and has been merged together just fine."

OUTCOME: GREAT TRAINING

Steven said the biggest benefit of the switch to OneLaw was the fantastic support and training team. He said the team's experience in the law industry was obvious: "They've been there, they've done it and they talk the language. It's just easy."



Steven DuxfieldCorcoran French General Manager



His team had on-site training from the OneLaw team, at their three different offices. This helped users learn the new programme quickly. Roaming training staff were able to answer their questions as they arose, so they could get on with their jobs.

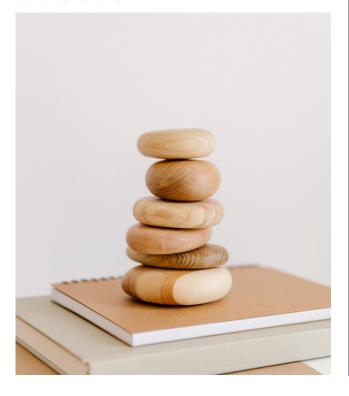
"It's designed in New Zealand, with New Zealand law firm input. They are based locally and they are interested in you, which you don't get from the big overseas players."

OUTCOME: EASY TO USE

Another benefit of OneLaw is how intuitive the software is to use: "The user interface is very easy, even people who have come in [new staff members] have found that. Our team has found it much easier to use than what they had before."

He said the ease of use helped the team switch to OneLaw reasonably seamlessly, and within a week or two everything seemed to have settled down.

"I would tell anyone who is considering moving systems that they should seriously consider OneLaw."





OUTCOME: GREAT TRAINING TOOLS

OneLaw's knowledge base of training videos and help articles is a valuable resource for the team, Steven said.

Before a recent update, he was able to direct his team to watch a webinar recording on key features, which has helped them get the most out of the new functionality.

"I have shown the team OneCommunity, and they thought the videos were all quite impressive. They know it's there, and they can watch training videos which is so much easier than our previous system."

ABOUT CORCORAN FRENCH

Corcoran French have been practicing for over 125 years, combining modern legal solutions with traditional values. They are experts in business and personal law, and value building strong relationships with their clients to understand their needs.

Learn more through their website here.

For more information on how OneLaw could help your firm or to request a demonstration get in touch <u>here.</u>

Find OneLaw on LinkedIn.