



- Case study : Rob Webber & Associates -

Rob Webber & Associates had come to a crossroads when they discovered OneLaw. Their old system was obsolete, hardware was coming to the end of its life and they had been searching for a new system for some time. Choosing to make a complete transition was not an easy decision, but going with OneLaw turned out to be the right choice – greatly impacting on the firm in a very positive way.



Rob Webber & Associates were just about to sign up with a competing system when they were shown the OneLaw solution. They could instantly see the benefits of the system set it above the rest. Practice manager Lorraine Davies was initially concerned about the impact a change in practice management systems would have on her practice staff. Those worries were set aside when the firm undertook the migration process – easily the simplest transfer she had ever been involved in.

“It has been a pleasure to deal with you and your staff – that is, I think, one of the key things – everyone is so pleasant, helpful and nothing is too much trouble.”

Outcome: Seamless transition

Rob Webber & Associates’ main concern when making the switch to a new practice management system was the transfer and how it might affect their business. Like any busy firm, they needed to be able to function quickly on the new system with little downtime in between.

They also needed to ensure the data transfer was complete and correct, and staff could quickly gain a good understanding of how to use it. Lorraine deemed the transfer the simplest she has been involved with. “We didn’t have any downtime. We had just two hours of training and the producers were underway without it.”

Rob Webber & Associates is an Auckland law firm offering a wide range of services including all commercial matters, leases, contracts, conveyancing, residential, trusts, estates, disputes and employment.



Outcome: Helping create a paperless office

OneLaw had a huge impact on Rob Webber & Associates, particularly its document management system, OneDesktop. The firm previously had no such system, and Lorraine was pleasantly surprised with how quickly it changed the practice.

Within eight days of using OneDesktop, the principal asked if it was necessary to continue to print anymore. This resulted in the decision to become a predominantly paperless office, causing a significant reduction in file storage costs and a much greater efficiency in assessing client documents.

Lorraine regularly recommends OneLaw because she feels it is very good value and the benefits her firm has taken from it are tremendous.

Outcome: Time savings and efficiency

The firm's processes have been greatly streamlined with OneLaw. No longer are they on an obsolete system – it is updated, modern, has a powerful Google™-like search engine and document storage capabilities.

Lorraine and the staff at Rob Webber & Associates have found OneLaw's support staff very knowledgeable and helpful, with support provided very quickly on the rare occasion it is needed. The difficult decision to change practice management systems has been totally justified.

For information on how OneLaw could help your firm, or to request a demonstration, contact:

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