



- Case study : Penketh Property Law -

Penketh Property law is Nelson’s first conveyancing practice. Established in 2014, it is a small dedicated family business offering experienced, cost-effective and efficient service.

When it was being established, the team set about searching for a new practice management system that was practical, simple and wouldn’t require much training. They found OneLaw.



Licensed conveyancing practitioner Kim Penketh brings more than 30 years’ experience to the firm, and she knows the importance of a good practice management system. Her priorities when looking for a system centred around efficiency and simplicity. The firm was recommended the OneLaw solution and assured it was easy to learn and use, and they have not been disappointed with their decision.

“Our team are thrilled to have purchased OneLaw – it is wonderful to have a product that has clearly had input from an experienced trust account operator. It is extremely user friendly.”

Outcome: Great support

Kim and the team describe the customer support team as “excellent” and say the response to any issues has always been prompt.

When they were recommended to choose the system, they were told it would be easy learn: This has turned out to be right, and they were up and running on the new system with very little time in between.

Penketh Property Law is Nelson’s first conveyancing practice. It offers advice on property law transactions for business acquisitions and sales, leasing, subdivisions, residential and commercial properties as well as forming and managing trusts.

www.pplaw.co.nz

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Outcome: Time savings

The single biggest benefit to Penketh Property Law has been the time savings allowed by OneLaw's comprehensive Google™ - like search engine and simple functionality. It allows quick finding of clients and matters, allowing staff to focus on their work without disruption.

Kim had previously used a practice management system with overbearing document management. This dramatically slowed processes and frustrated users by continually prompting for client numbers, which wasn't practical. The OneLaw system runs quietly in the background, allowing users to focus on their work. This has helped the practice run more efficiently and be more productive.

“The team at OneLaw are most helpful and obliging – nothing is a problem.”

Outcome: Ongoing development

Penketh Property Limited value the responsiveness of OneLaw's development team. Any concerns or feedback they have had regarding functionality and performance of the software is promptly addressed in regular product updates.

The system appealed to them in the first place because of its obvious depth of understanding of the New Zealand law industry and input from relevant experts, and they can see its ongoing development will continue to see it improve and respond to law firms' needs.

For information on how OneLaw could help your firm, or to request a demonstration, contact:

OneLaw • Ph. 033396202 • info@onelaw.co.nz • www.onelaw.co.nz • Find us on  

