



- Case study : Sweetman Law -

When North Shore firm Sweetman Law realised the customer support their practice management system provided simply wasn't cutting it, they started looking for a new solution. They wanted to find a company that was easy to work with, and provided quality software so they could get on with their business. They found that with OneLaw.



Tony Sweetman founded his firm in 2011 after 30 years of experience working in firms around New Zealand. Sweetman Law specialises in all matters relating to property and family law. It is a boutique firm with a small team of six supporting Tony. While the firm initially chose to stick to OneLaw's trust accounting and practice management system, OnePractice, now they have seen how well it works for their firm they are looking into document management and accounts rendered processing modules as well.

"The service we were dealing with previously was appallingly unhelpful. OneLaw was completely different –the team is great."

Outcome: Easy switch

"We couldn't believe how simple it was," Tony said, when asked about his firm's move to OneLaw. "We thought it would be a much bigger deal than it was. It was a very smooth transition and people really shouldn't worry about it at all."

Sweetman Law staff were "easily" up and running on the software, and any time an issue arose, OneLaw's support team proved helpful: "It would just be a matter of picking up the phone and there would always be someone there to answer your question," Tony said.

Sweetman Law is a small firm in North Shore's Mairangi Bay, which specialises in all aspects of family and property law. Tony Sweetman founded the firm in 2011 and offers his 35 years + of experience and expertise to his customers.

www.sweetmanlaw.co.nz

WWW.SWEETMANLAW.CO.NZ



Outcome: Better freedom

Tony is enjoying the greater freedom he can achieve by using OneLaw's software. The complete and accurate information OnePractice stores has allowed him to reduce reliance on paper files, meaning he can work from home. "It just allows you to be really flexible. I might work an hour at home in the morning before a breakfast meeting, then when I get into the office at around 9.30am I've already got a lot done."

He said it is allowing him more time with friends and family: "It gives me more time on my weekends – if I've got a couple hours of work to do I can just do that from home, and there's no drive time."

"I think it's the simplicity I enjoy most. It's reliable and that gives you confidence."

Outcome: Simple software

New staff at Sweetman Law have found the software "very easy" to learn, Tony said. Not only that, but as the law firm's director, Tony has been used to asking his staff to handle the practice management side of things. He said having access to intuitive software has allowed him to take back the reins on his business. "You can find yourself relying too much on others, but OneLaw is so easy I can use it. And I'm a technophobe, so if I can understand it, anyone can."

For information on how OneLaw could help your firm, or to request a demonstration, contact:

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